



Palo

Consulting International

Seminar Brochure

**Homewood Suites Rosslyn Key Bridge, 1900 N Quinn St,
Arlington, Virginia, 22209**

10th July 2023



Contents

3. Local Information

4. Palo Consulting International

6. Barrier 1

8. Charter Global

10. ARX

12. Pitagone

14. CLD Systems

16. Atkore Razor Ribbon

18. PSSA

Local Information

Washington DC the capital of the United States is located in the Central Eastern part of North America. The population of Washington DC is approximately 671,803 people.

Washington DC is named after George Washington (Washington) and Christopher Columbus (District of Columbia).

When George Washington became President, New York City was the capital of the United States capital but the 13 northern and southern states wanted a capital that would represent them equally—not too far north or too far south. (In those days, all the states were along the East Coast, from Georgia to New Hampshire.) So in 1790 Washington chose a spot in the middle, right between the states of Maryland and Virginia.

The oldest part of Washington DC is Georgetown. The town dates back to 1751 which is 40 years before Washington DC was founded.

The Library of Congress is the largest library in the world with more than 162 million objects in its own collection. This number is still continuously growing with approximately 12,000 items added to the collections daily.

The Washington Monument is the world's largest Obelisk. Buried underneath the Washington Monument is a copy of the Constitution, a map of the city, a book of poems, a Bible and daguerreotypes of George Washington. George Washington's mother is also buried underneath it.

George Washington never lived in the White House, John Adams was the first president to live in it.

The building of the Capitol began in 1793 and was completed in 1811. It sits on Capitol Hill where all the major roads in Washington DC lead to.



Palo

Consulting International

Palo Consulting International Ltd is a specialist export and international business development consultancy providing help for businesses to engage with their world market.

We are a consulting company here to help with your international business development from strategic planning to implementation and will embark on as much or as little as needed.

Palo Consulting can provide detailed research work, assist with the set up of international exhibitions and bespoke seminars, we can work as part of your marketing team, plan and implement projects and can even assist with the broader business development strategy of the business. We develop projects in conjunction with client needs and budget constraints and while Palo can carry out the whole of the development process as a complete out-sourced partner, the most effective approach is for us to work as a member of the clients team.



Palo

Consulting International



Our Experience:

After long careers in the security export industry, we decided to that it was time to help others and now we share our passion for export by helping others. Our ramp up process is designed to empower your team and outfit them with the tools they need to succeed. Contact us today to see how we can support your growth, de-limit your turnover, and put you on a solid track to greater success and profitability.

Why Us?

Business mentors are key to good business development — that's why when it comes to client selection, we're very selective. We want to give each of you the time and guidance you deserve. Whether you're seeking a strategic alliance with the right partner or a special skillset or tool, contact us today. Together we'll create and refine your plan for success. We didn't get there alone. And neither will you.

For further information please visit: paloconsulting.co.uk or email them:
info@paloconsulting.co.uk



BARRIER¹

NOTHING GETS PAST US



Barrier1 Systems - Perimeter Security Solutions

When protecting people and critical assets is the primary concern, Barrier1 Systems fabricates, manufactures, and installs a solution. Barrier1 Systems offers a custom range of American-made, perimeter-hardening, vehicle barrier systems trusted by the world's leading security professionals.

From festivals and sporting events to nuclear or electric power stations and oil and gas sites, our crash-rated vehicle barriers provide protection when you need it. Barrier1 Systems' barriers also proudly protect the US Military and can be found at US military installations worldwide.

Holding 11 US patents and trusted by the Department of Defense, our mobile and fixed barrier options are the guardian of protection that you can trust.





BARRIER¹

NOTHING GETS PAST US

The Barrier1 Difference

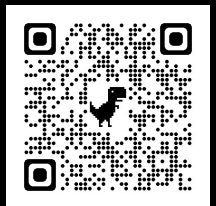
Barrier1 Systems has been an innovator and physical security market leader in anti-vehicle solutions since 2006. All our products are designed and made in the U.S.A. with the highest quality controls, surpassing the procedures and standards approved by the American Society for Testing and Materials (ASTM). Barrier1 Systems has over 40,000+ barriers deployed across the globe.

Wide Range of Solutions

The next generation perimeter security solutions designed and fabricated by Barrier1 Systems include bollards, drop-arm gates, crash beams, wedge barriers, and net barriers. Our vehicle mitigation barriers are designed to solve complex perimeter security challenges while integrating specialized controls that offer surveillance software, alarms, wireless remote controls, card reader technology, traffic signals, and much more.



Our trusted barriers are relied on to meet the project needs of mission-critical government agencies, security and law enforcement professionals, facilities managers, engineers, and construction specifiers.



Call their US office on (336) 617 8478 or email info@barrier1.com
or visit barrier1.com



CHARTER
GLOBAL
PROTECTING PEOPLE | SECURING PROPERTY

Charter Global Ltd are a world leader in the manufacture of high performance and high security roller shutter and overhead door systems.

Using patented technology, our products have been tested and certified to the highest international standards including;

- US DoS Forced Entry
- UK NPSA/CPNI – Manual Forced Entry and Vehicle Forced Entry
- Israel Government – Forced Entry
- UK LPS 1175 – Forced entry

The wide range of security attributes provide protection from multiple attack scenarios.

- Criminality and theft
- Marauding Terror Attack
- Insurrection
- Vehicle as a weapon



CHARTER GLOBAL

PROTECTING PEOPLE | SECURING PROPERTY

Using certified products and effectively combining innovation with experience, our shutters have been installed in some of the world's most prestigious and high-risk buildings and applications.

- Government and national architecture
- Defence & military
- Museums
- Data and Energy
- Luxury Retail
- Stadiums and transport infrastructure
- Executive and luxury residential



Charter Global have extensive experience in the demands of high security applications across the globe. We engage with all stakeholders to ensure optimum product design and integration.

Call their UK office on 0845 050 8705 or email enquiries@charter-global.com or visit charter-global.com





UK based consultant manufacturers and suppliers of temporary, surface mount, high security fence and Hostile Vehicle Mitigation (HVM) systems and crowd control fencing product.

ARX High Security Temporary Fencing

Designed to offer basic to high security protection for temporary and/or semi-permanent sites for boundary, perimeter and demarcation purposes to reduce any impact from security concerns.

Tested and accredited with the LPS 1175 A1/B3 attack certification, the ARX Security Fencing system is available with varying levels of added security from the basic 2.4m tall system to a 3.6m and even a 4.8m tall fence with panel covers, security toppers and razor wire brackets as well as options for pedestrian and vehicle gate access.



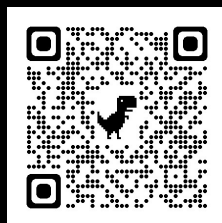


ARX STOPPER!™ Hostile Vehicle Mitigation (HVM)
System.

With a design based around the very effective WWII tank traps seen on the Normandy beaches and elsewhere, the ARX STOPPER!™ is a 2-piece, man portable, fast deployment HVM barrier system which when used in arrays of 3 units for UK CPNI accreditation or an array of 7 units in two rows for PAS68/IWA14 accreditation, offers good protection for perimeter control against vehicle borne attacks at speed or probing vehicle attacks at low speed.

The barriers are connected by means of wire ropes and D-shackles with optional correx covers available to protect pedestrians from the crowns of the unit and which can be printed for marketing purposes.

Call their US office on 708 352 2373 or visit [https://
arxperimeters.com/](https://arxperimeters.com/)



PITAGONE UNIQUE AND MOBILE Threat Management SOLUTION AGAINST **RAMMING TRUCKS**

WORKING TO KEEP PEOPLE SAFE FROM TERRORISM

PITAGONE, LEADER IN MOBILE HVM MARKET, HAS REACHED THE HIGHEST LEVEL OF CERTIFICATION FOR MOBILE SYSTEMS.

CERTIFIED TO STOP 15,000 LBS TRUCKS FOLLOWING ATTACKS:

- 90 DEGREES FRONTAL ATTACK.
- 45 DEGREES SIDE ATTACK.
- FRONTAL ATTACK WITH AN OFFSET.
- ENGINE DESTROYED AFTER ATTACK TO AVOID RESTART OF THE ENGINE.



PITAGONE F18 MODEL

**PRESENT IN OVER 40 COUNTRIES WORLDWIDE,
PITAGONE DELIVERS ITS PATENTED SOLUTIONS ON THE FIVE CONTINENTS.**

PITAGONE

Threat Management



PITAGONE F18 MODEL



PITAGONE F11 MODEL



PITAGONE F11 MODEL



PITAGONE F18 MODEL

- UNIQUE, MOBILE SOLUTION AGAINST RAM VEHICLES.
- TESTED WITH FUNCTIONAL MOBILE SYSTEM.
- ULTRA-FAST ASSEMBLY, DOES NOT REQUIRE ANY TOOLS.
- EASY STORAGE AND TRANSPORT, DELIVERED WITH ITS RACK INCLUDED.
- LONG LIFE CYCLE, MINIMAL MAINTENANCE.
- MODEL DOES NOT CAUSE PANIC.
- ENERGY AND LATERAL SHOCK ABSORPTION.
- ADJUSTABLE WITH TWO WIDTHS.
- EASY ASSEMBLY BY ONE PERSON.



PITAGONE ANTI-TRUCK-RAM BARRIERS ARE DESIGNED, DEVELOPED AND PRODUCED IN BELGIUM.

PITAGONE Sa-Nv

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1070 Brussels | Belgium | info@pitagone.com | VAT: BE 0659 697 790



Physical
Security
Systems

As the UK's largest manufacturer and supplier of rigid mesh fencing and security gates, CLD Physical Security Systems provides innovative and trusted solutions that deliver best in class perimeter protection for both temporary and permanent use.

Products are available for every situation, including high security fencing and access control, as well as hostile vehicle mitigation, together with innovative temporary solutions for protecting sensitive construction sites and crowded spaces at public events

CLD Physical Security Systems is widely regarded in the security community as providing the gold standard for high security sites, - with systems accredited in the Secured By Design Recognised Products for Counter Terrorism list and approved for use in Critical Infrastructure by the Centre for Protection of National Infrastructure (CPNI).

With an extensive track record operating in some of the most demanding environments, the business has the knowledge and insight to help security personnel and procurement professionals navigate complex, rapidly changing situations, which can present a variety of challenges to the protection of personnel and facilities.

The company's expertise in temporary solutions is also called upon to help organisations manage the requirements of Protecting Crowded Places, where those responsible for publicly accessible locations should take appropriate and proportionate measures to protect the public from attacks.



Physical
Security
Systems

With a reputation largely based on word-of-mouth recommendations, CLD Physical Security Systems' experts offer guidance to the best possible security fencing and gate systems, bringing international experience, backed up by local level intelligence and service delivery on the ground that is second to none.

CLD's dedicated, in-house team includes security experts, research and development specialists, CAD Designers, Structural Engineers, technical representatives and manufacturing professionals, with the vision and insight to constantly deliver the innovative solutions clients need.

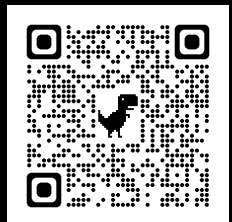
With many decades of combined experience, this dynamic team offers a 360-degree view of clients' requirements, combined with defined processes, procedures and efficiencies in place to deliver a world-leading offer that ensures the company retains its position at the forefront of industry.

CLD Physical Security Systems' customers value the company's discreet, confidential and considered advice.



For more information call their office on +44 (0) 1270764751 or visit

<https://www.cld-systems.com/>



Atkore[™]

Razor Ribbon

The Atkore Razor Ribbon[®] range of barbed tape products are the optimal choice for perimeter security protection. Manufactured for use in the most secure and restricted environments, Razor Ribbon[®] has enhanced fenceline protection for a variety of industrial, military, and institutional facilities.

The products are razor sharp and can create serious cuts to anyone trying to overcome any barrier. The products are not only used as a physical barrier but also work as a psychological deterrent. Razor Ribbon[®] is designed to deter, delay, and detect intruders.

Atkore Razor Ribbon has a wide variety of complimentary products but specialize in maximum security.

Rapid Deployment systems are also manufactured and can be used for the fast deployment of either coils or razor structures should a situation require urgent resolution.



Atkore™

Calpipe Security




Since the 90s, Calpipe Security Bollards® has developed and manufactured bollard solutions for highly trafficked and high-profile public spaces around the world, including Times Square, the Santa Monica Pier, and AT&T Park.

Calpipe's team of experts consult and collaborate with you, delivering solutions that provide safety without compromising aesthetics.

Calpipe Security Bollards® has the ability to overcome the diverse and unique challenges presented with each security opportunity and proudly offers one of the widest range of safety and security bollards on the market.



For more information call their office at +877-285-4066 or visit <https://www.atkore.com/Products/Security-Products>



Originally founded in the UK in 2009 the PSSA is an international specialist security association that focuses on high security perimeter protection with an emphasis on hostile vehicle mitigation (HVM). Our members include the significant majority of the premium manufacturers and installers of HVM and high security perimeter products.

While all of our members already operate at the highest professional level, we have introduced codes of conduct and operational schemes to ensure that the communication and quality provided by our members are clear, consistent commensurate with requirements.

Our main aims are to:

- Ensure professionalism and a strong ethical approach to business within the association
- Raise quality standards in the manufacture and installation of high security perimeter equipment.
- Facilitate and drive interaction between industry / government / academia to improve communication in a fast developing requirement
- Encourage development of high security products to counter evolving threats





To maintain our standards, all members are thoroughly vetted before being accepted as members and the association carries out a continuous process of revalidation of this vetting to ensure that all members maintain the strict standards required of association membership.

PSSA membership is already considered the benchmark for professionalism and integrity in the high security perimeter industry and continues to develop its focus with its regional chapter structure.



For further information please call +44 (0)20 8253 4509 or email:
admin@pssasecurity.org or visit: pssasecurity.org





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